

Kyle Ragan



Kyle Ragan is a Principal at Cityfi, based out of Denver, CO. With professional experience ranging from economic development in rural Alaska to publicprivate partnerships in DC, Kyle serves as a project manager and subject matter expert where he develops frameworks and strategies related to energy, mobility, and the built environment.

Prior to joining Cityfi, Kyle was a senior consultant with Guidehouse's State and Local Government Practice. In this role, he worked with local governments to navigate federal funding sources to address unbudgeted expenses related to the COVID-19 Pandemic. Before Guidehouse, Kyle served as a Program Manager with the U.S. General Services Administration (GSA), where he was responsible for developing and leveraging partnerships to enhance Federal real estate assets and better integrate them into the District of Columbia. This included numerous high-profile projects including enhancements to public space within the Pennsylvania Avenue Historic District and a large mural honoring military veterans at the McPherson Square Metro/ Department of Veteran Affairs Headquarters. While at GSA Kyle also served as an advisor on energy policy and efforts to modernize Federal energy infrastructure in DC.

Before joining the GSA, Kyle served as an AmeriCorps Volunteer with the University of Alaska – Center for Economic Development. In this position, he spent a year traveling to some of the most remote indigenous communities across Alaska providing workshops and assistance related to entrepreneurship and financial literacy.

EDUCATION

University of Notre Dame, MBA

University of Richmond, BS in Business Administration

Select Experience

GUIDEHOUSE (SENIOR CONSULTANT)

Kyle led engagements with municipal governments to develop strategies to maximize reimbursements from the Federal Emergency Management Agency (FEMA) for cost incurred during the COVID pandemic. To date this has assisted applicants with preparing over \$11M in reimbursements. He also managed a team of consultants to complete validation review of federal grant applications. Since taking over management and instituting project management frameworks, the team saw a 50% increase in completed reviews and submitted applications.

BOOZ ALLEN HAMILTON (SENIOR CONSULTANT)

Kyle conducted market analyses of the construction industry to identify key opportunities and markets for the firm to grow business. He developed a strategic positioning strategy for the positioning of the firm's relaunch of infrastructure practice. He also wrote a white paper that examined how cities could apply lessons learned from energy industry to develop market mechanisms to manage urban curbspace. The analysis resulted in a white paper that was distributed to potential clients.

U.S. GENERAL SERVICES ADMINISTRATION OFFICE OF FACILITIES MANAGEMENT (PROGRAM MANAGER)

Kyle managed \$4MM in contracts with local business improvement districts, resulting in partnerships to activate the public realm around Federal buildings, including the installation of public seating, bike-share stations and landscaping within the Pennsylvania Avenue Historic District. He led the partnership between the GSA, Department of Veterans Affairs (VA), Downtown DC BID and Washington Metropolitan Area Transit Authority, to commission a 65 ft mural at the McPherson Square Metro/VA Headquarters honoring military veterans. He also directed a comprehensive base case analysis of public-private partnership model around a federally owned combined heat and power plant which needed \$200MM in capital investments. Analysis included financial, regulatory and technical factors and resulted in the creation of an RFP.